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Your Encino Woods Specialist



Reminder 4th of July Parade street closures on Noeline, Otsego and Odessa. Please come out and cheer on our kids and meet your neighbors, get a nosh, buy a raffle ticket. Fabulous gift baskets and all proceeds are being donated to Hope The Mission.

Http://www.encinowoods.com



Market Activity

The market is still holding pretty strong! Well priced homes under \$3,000,000 are still selling briskly if they are priced right. There is more inventory on the market creating a more balanced market. I recently listed and sold a home in West LA and priced it to attract a lot of attention at \$1,599,000 and we probably had over 300 people thru the home over the course of 3 open houses. For my sellers this was an ideal outcome: 20 offers, a sale significantly over the asking price, all cash buyer, no requests for repairs or credits, and a lightning-fast 14 day close!

If you are looking for a smooth, profitable, quick sale of your home, let's connect!

Hot Properties

Just Sold/Pending

| 2101 Malcolm 3+2 (1910 sq ft) | 1,771,000 Sold |
|------------------------------------|-----------------------|
| 913 24th St. 3+3 (1997 sq ft) | \$10,000 month leased |
| 15731 Morrison 4+3 (2006 sq ft) | \$1,465,000 sold |
| 16150 Morrison 4+2.5 (2615 sq ft) | \$2,040,000 sold |
| 15934 Morrison 5+5 (3819 sq ft) | \$2,130,000 sold |
| 5020 Libbit 3+3 (2552 sq ft) | \$2,475,000 sold |
| 15721 Morrison 4+ 5.5 (3515 sq ft) | \$2,900,000 sold |



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If your home is currently listed this is not intended as a solicitation. Information from public records or CRMLS as of 06/20/2025 and does not necessarily represent sales of Berkshire Hathaway or Jodie Francisco. Properties listed/sold by Jodie Francisco in **Bold**.