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Encino Woods News

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**Your Encino Woods
Specialist**

What is a Short Sale?

A short sale occurs when the homeowner owes more on the house than the market value. If the homeowner is having financial difficulties, it might make sense to try to do a short sale. Typically the result on your credit scores is not as bad as a foreclosure. Short sales are anything but short! They can take months to complete as the banks don't have standardized procedures and there aren't many regulations in place to guide everyone. I am a certified Short Sale Specialist, and can help guide you through the process, whether you are looking to short sale your home or are interested in purchasing a short sale. Feel free to call me if you have questions!

 **Tip of the Month:**
Daylight Savings Time ends on Sun. Nov 6 @ 2AM. Don't forget to "Fall Behind" and its also a good time to check your smoke detector batteries.

Hot Properties

Just Sold/Pending

4918 Libbit 3+2 (2094 sq ft)	\$599,000 pending
4833 Densmore 4+2 (2309 sq ft)	\$699,000 pending
16656 Magnolia 3+2 (1292 sq ft)	\$479,000 pending
16777 Otsego 4+2 (2100 sq ft)	\$720,000 sold
4863 Dempsey 5+4 (4573 sq ft)	\$1,210,000 sold

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If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS or public records and does not necessarily represent sales of Prudential Calif. Realty or Jodie Francisco SS denotes Short Sale