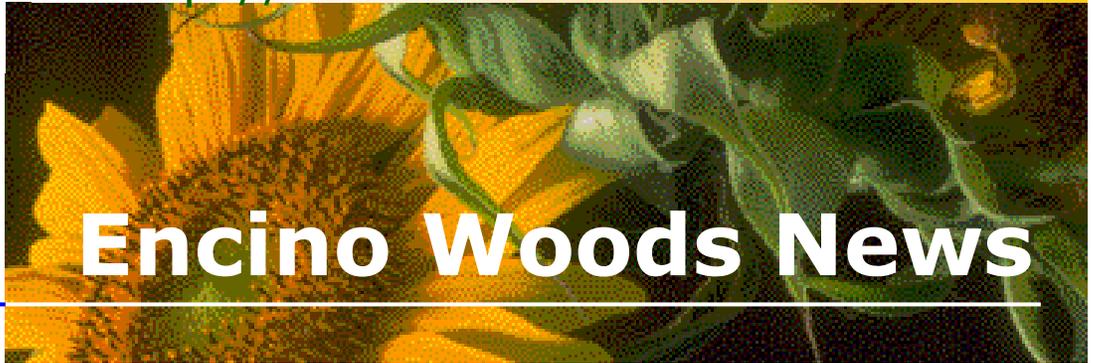


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Encino Woods News

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Your "Eye" On Real Estate
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Senior Real Estate Specialist(SRES®)

What do those initials mean? Sometimes there is an alphabet soup of letters after a Realtors® name...now you will be seeing the letters SRES after my name. What does that mean for you? It means that I have now been certified by the Senior Real Estate Specialist Council and the National Association of Realtors as having fulfilled the requirements to become an SRES. Meaning that I have been further educated in dealing with our senior population, including the Baby Boomer generation, which I am a part of. It also means that in my ongoing commitment to serve my clients and friends, that I will continually learn and be educated in ways that I can be of further service to those in our community, and beyond. I take my responsibilities as a Realtor® very seriously and I am constantly working on ways of which I can offer you the best possible service!

Your Encino Woods Specialist

 **Tip of the Month: I have a client relocating into the area, and I am need of a 4 bedroom house for them...please let me know if you are thinking about selling and I will be happy to do a free analysis!**

Hot Properties

Just Listed

4734 Aqueduct 3+2 (1720 sq ft)	\$720,000
16201 Hartsook 5+4 (2733 sq ft)	\$1,200,000
16120 Hartsook 5+4 (2946 sq ft)	\$1,095,000
16150 Hartsook 4+3 (2890 sq ft)	\$1,199,900

Just Sold/Pending

5146 Sophia 3+3 (2350 sq ft)	\$1,050,000 sold
15512 Morrison 6+5 (3788 sq ft)	\$1,100,000 sold
5009 Hayvenhurst 4+3 (2289 sq ft)	\$759,000 sold

If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS or public records and does not necessarily represent sales of Prudential Calif. Realty or Jodie Francisco