



# Encino Woods News

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## Outlook for 2008

There has been a recent uptick in activity here in the valley, and I am optimistic that the market will balance out for 2008. As many of you know, I always say it's all about location, and here in Encino Woods, we seemed to have been able to retain most of the value that we've seen over the last several years. If you are thinking about selling, it's all about the price. I listed a home in Tarzana in November, priced it very well, and it went into escrow after being on the market for 11 days! Please feel free to call me if you are thinking about selling, or buying, and I will happily answer all of your questions! Happy 08!

**Your Encino Woods Specialist**



**Tip of the Month:**  
Look for Encinowoods.com coming soon to the web! I will be posting the newsletter as well as useful information and links. Please let me know what else you would like to see on the website...

## Hot Properties

### Just Listed

5188 Woodley 3+2 (2578 sq ft)	\$1,299,000
5001 Libbit 3+2 (2225 sq ft)	\$1,199,000

### Just Sold/Pending

16502 Hartsook 3+2.5 (2040 sq ft)	\$695,000 sold
4917 Odessa 3 +1.5 (1580 sq ft)	\$805,000 sold
5000 Odessa 3+2.5 (2048 sq ft)	\$943,000 sold

If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS or public records and does not necessarily represent sales of Prudential Calif. Realty or Jodie Francisco