



Encino Woods News

Jodie Francisco, SRES®
Your “Eye” On Real Estate
BHHS California
818-970-3936
jodiefrancisco@aol.com
CalDRE License # 01330628

Market Insights

The news media has been sensationalizing the Real Estate market to some extent, and I would like to share with you my observations of the market. Inventory is increasing but only slightly, and some buyers have been priced out of the market because of the increase in the interest rates. But there are still buyers out there, and there are still multiple offers happening, with well priced properties. Sellers need to be educated on the realities of the current market place and know that the market has changed but it is still a great time to sell and to buy! Feel free to call me to discuss in further detail! Thanks!

**Your Encino Woods
Specialist**



Tip of the month:

I am mailing this months newsletter out as I had cataract surgery and don't want to expose my eyes to too much sunlight just yet. I'll be back in person next month! Will “see” you then 😊

Hot Properties

Just Sold/Pending

18835 Martha 3+1 (1349 sq ft)	\$780,000 sold
5107 Gaviota 3+2 (2442 sq ft)	\$1,750,000 sold
4600 Gloria 4+4 (2800 sq ft)	\$2,172,500 sold
4962 Haskell 4+4.5 (3763 sq ft)	\$2,350,000 sold
5021 Densmore 6+4.5 (4403 sq ft)	\$3,205,000 sold



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