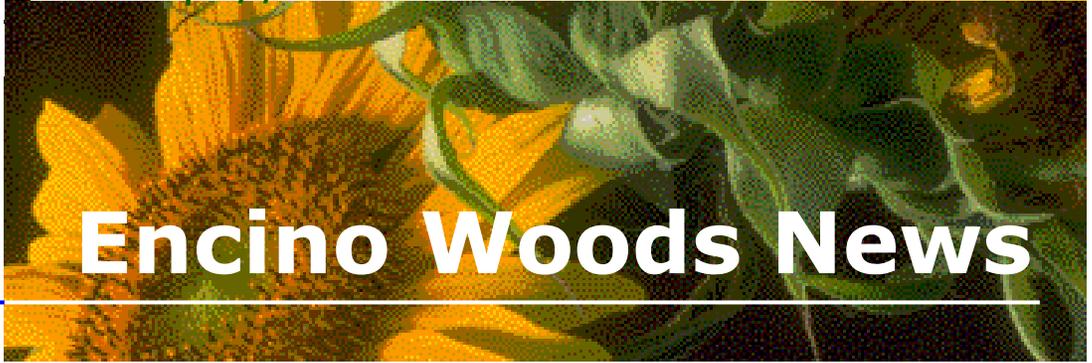


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Encino Woods News

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Your Encino Woods Specialist

Good News for Encino Woods

The market is holding up in the Encino Woods area, based on 2 recently closed sales, our value has only declined about 11% vs. county wide declines of 31% in Los Angeles County. As I have said all along, the market is very local and location is the key. I think we are moving towards a more stable market place, and sales are continuing to increase over last years levels.

 **Tip of the Month:**
Don't forget that daylight savings time ends on November 2 this year. So "fall behind" and set your clocks back one hour.

Hot Properties

Just Listed	
15741 Morrison 3+2 (1462 sq ft)	\$650,000
Just Sold/Pending	
16120 Hartsook 5+4 (2946 sq ft)	\$1,050,000 sold
5177 Densmore 5+5 (4588 sq ft)	\$1,188,000 sold
5019 Gaviota 5+6 (5200 sq ft)	\$2,280,000 sold
16538 Hartsook 3+2 (2060 sq ft)	\$899,000 pending

If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS or public records and does not necessarily represent sales of Prudential Calif. Realty or Jodie Francisco