




# Encino Woods News

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**Your Encino Woods  
Specialist**

## Giving Thanks

Its that time of the year, where I want to thank you all for your support, referrals and friendship. The real estate market really turned around this year and Encino Woods has had a healthy rebound in prices! I am anticipating that next year will be good provided our inventory levels increase. There is still a big shortage of homes, so if you're thinking about selling next year, please give me a call and I will show you how my personalized Encino Woods Marketing plan can work for you.

 **Tip of the Month:**  
Wishing you all a wonderful holiday season and a very happy, healthy and prosperous new year!

### *Hot Properties*

#### **Just Reduced**

4976 Odessa 4+4 (3500 sq ft)      \$1,695,000

#### **Just Sold/Pending**

16656 Morrison 3+2 (1600 sq ft)      \$762,000 sold

4938 Libbit 4+2.5 (2344 sq ft)      \$780,000 sold

16150 Hartsook 4+2.5 (2890 sq ft)      \$1,160,000 sold

4805 Gloria 4+3.5 (3325 sq ft)      \$1,247,500 sold

5103 Gloria 5+5 (4325 sq ft)      \$1,275,000 sold

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