



Encino Woods News

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**Your Encino Woods
Specialist**

My Predictions For the New Year

I am expecting the spring to bring a lot of activity to the marketplace. Last spring the market went crazy because there was a low amount of inventory and high degree of demand. I see that happening again this spring. Interest rates are still low, the economy is picking up, and values are rising. There are currently only 73 active single family homes in Encino! If you are thinking about selling, please call me asap so that we can discuss the optimal time to put your home on the market.

Nobody knows Encino Woods like I do, and nobody will work harder for you!

Hot Properties


Just Sold

5073 Gaviota 3+2 (1757 sq ft)	\$710,000 sold
5186 Gloria 3+2 (2254 sq ft)	\$715,000 sold
4853 Dempsey 3+2 (1906 sq ft)	\$805,000 sold
5035 Gerald 4+3.5 (2739 sq ft)	\$1,187,500 sold
5018 Gerald 5+4 (3345 sq ft)	\$1,200,000 sold
4702 Hayvenhurst 5+4 (3367 sq ft)	\$1,375,000 sold



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If your home is currently listed this is not intended as a solicitation. Information from CrisNet MLS or public records and does not necessarily represent sales of Berkshire Hathaway Home Services or Jodie Francisco

 **Tip of the Month:**
As of January 1, 2014 grocery stores can no longer give out plastic grocery bags, and they are charging .10¢ for paper bags. I have made some recyclable bags for you, and if you didn't get yours, please feel free to call me!